

# **PRESS RELEASE**

# Two European pension funds agree to increase their stakes in Redexis Gas alongside new financial investors

- European pension funds Arbejdsmarkedets Tillægspension ("ATP") and Universities Superannuation Scheme ("USS") as well as new financial investors Guoxin Guotong Fund LLP ("GT Fund") and CNIC Corporation Limited ("CNIC") have signed agreements to acquire a 50.1% stake in Redexis Gas, S.A. and Redexis Gas Finance B.V. (together "Redexis Gas" or "the Company") from infrastructure funds managed by Goldman Sachs ("GSIP").
- ATP and USS have been involved with Redexis Gas since 2010 and currently own 49.9% of the Company. Following completion of this transaction, ATP, USS and GT Fund/CNIC will each own 33.3% of the company.
- Fernando Bergasa, Chairman of Redexis Gas, stated: "We are delighted that ATP and USS will increase their shareholding in Redexis Gas for a second time, reiterating their support of the Company's long-term growth strategy and significant investment plan. We also welcome the commitment from long-term investors GT Fund and CNIC, which will help reinforce our growth plan and take advantage of new opportunities."

**Madrid, 4 April 2018.** – Redexis Gas, a leading company specialising in natural gas distribution and transmission as well as liquefied petroleum gas distribution and supply in Spain, announced today that ATP, USS and GT Fund, jointly with CNIC, have agreed to acquire 50.1% of Redexis Gas from GSIP.

ATP and USS are European pension funds with significant long term investments in high quality infrastructure companies. They have both been investors in Redexis Gas along with GSIP since 2010; initially as indirect investors and then, since 2017, as direct owners of 49.9% in aggregate of Redexis Gas.

GT Fund and CNIC are long-term financial investors whose mandate includes investing in high quality infrastructure assets around the world.



Following this acquisition, the ownership of Redexis Gas will be as follows: ATP 33.3%, USS 33.3% and GT Fund and CNIC jointly 33.3%. The investment of GT Fund and CNIC is held through a common vehicle 51%-owned by GT Fund and 49% by CNIC.

Hastings Funds Management (UK) will support GT Fund and CNIC, acting as manager of their stake in Redexis Gas.

Redexis Gas' revenue and EBITDA have more than doubled since GSIP's initial investment in 2010, growing from €112 million and €65 million in 2010 to €232 million and €162 million in 2017, respectively. Over the same period, Redexis Gas has invested over €1.1 billion to grow its distribution and transmission gas networks in Spain and has become the second largest transmission and third largest natural gas distribution and LPG operator in Spain.

Recently, Redexis Gas has stepped up its growth strategy even further. In 2017, the company secured c. 41,000 new contracts, an increase of c. 24% year on year with total points of supply reaching c. 650,000. As of 31 December 2017, Redexis Gas owns and operates a total of 9,990 kilometres of gas pipelines (1,643 kilometres of transmission networks and 8,348 kilometres of distribution networks). It employs over 300 people directly and a further 2,800 through its contractors.

Fernando Bergasa, Chairman of Redexis Gas stated: "We are delighted ATP and USS will increase their shareholding in Redexis Gas, reiterating their support of the Company's long-term growth strategy and significant investment plan. We also welcome the commitment from long-term investors GT Fund and CNIC, which will help reinforce our growth plan and take advantage of new opportunities."

Closing of the acquisitions is subject to Spanish and Danish antitrust approval and is expected to take place in Q2 2018.

Citigroup Global Markets Limited and Goldman Sachs International acted as financial advisors to GSIP, Evercore as financial advisor to GT Fund and CNIC.

## **About Redexis Gas**

Redexis Gas is a leading company engaged in the development and operation of natural gas transportation and distribution networks and in the distribution and supply of liquefied petroleum gas in Spain. Redexis Gas provides services to c.650,000 connection points and manages a gas distribution and transmission network spanning c.10,000 km across various autonomous communities, providing access to a safe, convenient and efficient energy source to over 6.6 million people, industries and businesses in a total of 565 municipalities. Following investments of more than €1.1 billion since 2010, Redexis Gas has a strong and continued network expansion plan which seeks to create sustainable value in the communities where it operates. Redexis Gas reported revenues and EBITDA of €232 million and €162 million respectively in 2017.



## **About GSIP**

The GSIP funds are the principal investment vehicles managed by the Merchant Banking Division of Goldman Sachs that make direct investments in infrastructure and infrastructure-related assets. The primary focus of the funds is on investment opportunities in the energy, transportation and utilities sectors. Goldman Sachs is a leading global investment banking, securities and investment management firm. Founded in 1869, the firm is headquartered in New York and maintains offices in other major financial centers around the world. GSIP is one of the largest infrastructure fund managers globally, having raised more than \$13 billion of capital since the inception of the business in 2006.

#### **About ATP**

ATP is Denmark's largest pension and social security provider and one of Europe's largest pension providers, with more than €100 billion assets under management invested in bonds, equities, real estate and infrastructure assets, among others. In recent years, ATP has made significant investments in vital infrastructure such as the Copenhagen Airport and the renewable energy company DONG Energy, now Orsted. ATP administers key welfare benefits and schemes on behalf of the Danish state, the local authorities in Denmark and the social partners. ATP is the largest administration provider in the Nordic countries, managing two thirds of welfare benefits disbursed in Denmark.

### **About USS**

Universities Superannuation Scheme was established in 1975 as the principal pension scheme for universities and other higher education institutions in the UK. It has circa 390,000 scheme members across more than 350 institutions and is one of the largest pension schemes in the UK, with total fund assets of approximately €67 billion (as at 31 March 2017). The scheme's trustee is Universities Superannuation Scheme Limited, a corporate trustee which provides scheme management and trusteeship from its offices based in Liverpool and London in the UK. The trustee company delegates implementation of its investment strategy to a wholly-owned investment management subsidiary company - USS Investment Management Limited - which provides in-house investment management and advisory services. For more information on Universities Superannuation Scheme please go to uss.co.uk.

## **About GT Fund**

GT Fund, incorporated in Hangzhou, China, in 2016 with AUM of RMB70bn (c.US\$10.4bn), is a limited partnership with a mandate to invest in infrastructure and renewable energy, advanced manufacturing and/or technologies, medical related industries and consumer products. GT Fund has invested in the Green Energy Fund with AUM of RMB15bn (c.US\$2.4bn), whose mandate is to invest in clean energy sector including natural gas pipelines. In addition, since its inception, GT Fund has invested US\$650m in renewable energy and natural gas assets, and US\$150m in healthcare assets.

# **About CNIC**

CNIC, incorporated in Hong Kong in 2012 with initial capital of c.US\$11.11bn, is an investment company which has a mandate to carry out direct investments as well as co-invest with strategic and industrial partners mainly in Infrastructure, resources and advanced manufacturing worldwide. As of the end of 2017, CNIC's AUM had reached US\$33.3bn.



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